

Global *success.*

Direct Investments
Mergers & Acquisitions
Joint Ventures
Distribution & Licensing
Exports/Imports
Trade Compliance & Remedies
International Dispute Resolution
Immigration
Intellectual Property
Personal Planning
Taxes & Customs

In today's global marketplace, business leaders must depend upon counsel with knowledge and resources to meet the challenges of international commerce and regulatory environment. Frost Brown Todd has built a solid reputation of meeting those challenges through its International Services Group (ISG). Offering the experience and legal skills that U.S. businesses need to operate abroad, our ISG lawyers assist foreign businesses as they expand into U.S. markets.

ISG assists clients with direct investments, mergers/acquisitions, joint ventures, licensing, exports, imports and other matters, including international dispute resolution. Our attorneys and international trade consultants are recognized professionals with proven track records in a variety of international matters, including: corporate and commercial law, import-export regulation, tax law, intellectual property matters, licensing, labor and immigration law, as well as litigation and arbitration.

Foreign Investment in the U.S.

Provides counseling on the optimal location, structure and operation of U.S. direct investments and joint ventures, governmental investment incentives, regulatory compliance and approval.

Mergers/Acquisitions

Handles international merger and acquisition transactions for foreign and domestic clients, including advice on compliance with antitrust, securities and other regulatory regimes, with the assistance of foreign co-counsel, as needed.

Immigration

Represents a broad spectrum of companies and foreign national executives, managers, and professionals in securing work visa and permanent resident approvals from the U.S. government; collaborates with foreign immigration counsel to help American citizens secure foreign work visas and immigrant status abroad; and advises clients on expatriate tax planning issues.

Taxes & Customs

Gives tax and customs law advice concerning foreign investments, distribution arrangements and joint ventures in the U.S.; structures transactions to minimize duties and taxes; coordinates with foreign lawyers and accountants regarding foreign tax laws, transfer pricing issues, "permanent establishment" determinations and other tax issues under relevant tax treaties; and assists in organizing foreign trade sub-zones and export trading companies.

Commercial Transactions

Provides worldwide legal advice and assistance in drafting and reviewing transnational business agreements, such as acquisition, marketing, distributorship, commercial agency, manufacturing, contract-packing, franchise, licensing, construction and loan agreements, as well as promissory notes, powers of attorney and letters of credit.

As a member of the **United States Law Firm Group (USLFG)**, a national association of established law firms, and in **Multilaw**, a multinational association of independent law firms, FBT attorneys and clients have ready access, ideas and support from outstanding national and international networks for virtually any legal situation both nationally and globally.

OHIO

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New Albany, Indiana 47150-3655
812.948.2800

TENNESSEE

424 Church Street, Suite 1600
Nashville, Tennessee 37219-2308
615.251.5550

International Trade Compliance & Facilitation

Aids clients in complying with U.S. laws relating to U.S. Customs, export and import regulations, such as trade sanctions, Bureau of Export Control, Office of Foreign Assets Control, anti-boycott and the Foreign Corrupt Practices Act, assists clients with the contractual aspects of exporting and importing, market analysis and development, and NAFTA and trade preferences programs.

Intellectual Property

Coordinates with foreign counsel in the registration of patents, copyrights and trademarks in the U.S. and abroad, with the help of an established network of experienced foreign correspondents; assists clients in structuring and documenting royalty payments, technology transfers and related transactions.

Dispute Resolution

Handles litigation and arbitration matters in the U.S. and in foreign countries (with the help of our extensive network of local foreign counsel); advises clients on structuring settlements in international disputes; and provides counseling on litigation-related contract clauses, choice-of-law terms and product liability issues in the international context.

Personal Planning

Assists clients with international personal and estate planning from a U.S. gift and estate tax and generation-skipping perspective and foreign transfer tax viewpoint; advises clients on effects of U.S. /foreign tax treaties on immigrant personnel; consults about and establishes offshore trusts.

Frost Brown Todd LLC is a member of MULTILAW, a multinational association of independent law firms located in 45 countries and 130 global commercial centers. FBT is also a member of the United States Law Firm Group, a national network of 20 leading U.S. law firms with offices across the U.S. and abroad.

The members of ISG actively participate in international and civic associations, including:

- International Bar Association
- Kentucky World Trade Center
- Foreign Investment Attraction Team of the Greater Cincinnati Chamber of Commerce
- Northern Kentucky International Trade Association
- Miami Valley International Trade Association
- Southern Ohio District Export Council
- French-American Chamber of Commerce of Greater Cincinnati
- World Affairs Council of Greater Cincinnati
- Sister City committees and international law committees of international, national, state and local bar associations
- United Nations Association USA
- International Alliance for Dispute Resolution
- Kentucky Refugee Ministries
- Japan-America Society
- Bluegrass Global Affairs Association

ISG is committed to keeping its clients informed by publishing informative newsletters, booklets and other materials designed to advise individuals and businesses on the legal aspects of multinational business operations. We offer, in several languages, a Foreign Investor's Guide to doing Business in the Central United States. ISG hosts monthly International Update Series luncheons for FBT clients, attorneys and friends.